

## Message Text

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PAGE 01 RIYADH 00391 241220Z  
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 PA-02 ICA-20 /042 W  
-----099804 242305Z /13

R 241100Z MAY 78  
FM USLO RIYADH  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 489  
AMEMBASSY JIDDA  
AMCONSUL DHAHRAN  
AMEMBASSY SANA

UNCLAS RIYADH 0391

E.O. 11652: N/A  
TAGS: BEXP, SA  
SUBJECTAC WATER RESOURCES TRADE MISSION: JUNE 1978

REF: A) USDOC 8685, B) USDOC 9104, C) USDOC 9295,  
D) USDOC 9544, E) JIDDA 3654

1. PROPOSED MISSION SCHEDULE, RIYADH.

SUNDAY, JUNE 4

2050: ARRIVE RIYADH FLT SV 933: USLO CONTROL OFFICER RYAN WILL  
MEET AND ESCORT TO HOTEL INTERCONTINENTAL IN RENTED CARS.

.9,  
MONDAY, JUNE 5

0800: ASSEMBLE IN HOTEL LOBBY FOR WELCOME BY USLO PRINCIPAL  
OFFICER, EDWARD W. GNEHM (SKIP) AND BRIEFING BY CONTROL OFFICER.  
0845: DEPART HOTEL IN RENTED CARS.  
0900: MINISTRY OF AGRICULTURE AND WATER: MEETING  
WITH DEPTY MINISTER FOR WATER RESOURCES, DEPUTY MINISTER  
FOR RESEARCH AND DEVELOPMENT AND KEY STAFF MEMBERS.  
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1015: DEPART MINAGWAT  
1030: MINISTRY OF MUNICIPALITIES AND RURAL AFFAIRS  
MEET WITH AST DEPUTY MIN FOR TECHNICAL AFFAIRS, AND DIRECTOR  
GENERAL FOR PUBLIC UTILITIES.  
1130: DEPART MIN M AND RA.  
1145: MEET WITH DEPUTY MIN OF COMMERCE  
1230: DEPART MINCOMMERCE FOR HOTEL AND LUNCH BY INDIVIDUAL

ARRANGEMENT.

1315: - 1445: DISCUSS INDIVIDUAL APPOINTMENT SCHEDULE, MAKE CHANGES AND ADDITIONS AS NECESSARY.

1445: DEPART HOTEL.

1500: MEET WITH USREP JOINT ECONOMIC COMMISSION AGWAT TEAM.

1600: RETURN TO HOTEL: FREE TIME.

1945: DEPART HOTEL.

2000 - 2200: RECEPTION HOSTED BY USLO PRINCIPAL OFFICER AT AMBASSADOR S RESIDENCE.

TUESDAY JUNE 6:

0800: DEPART HOTEL FOR USLO COMMERCIAL OFFICE IN RENTED CARS.

0830 - 1400: INDIVIDUAL APPOINTMENTS.

1030: APPT AT RIYADH WATER AND SEWER AUTHORITY FOR THOSE INTERESTED.

1400 - 1730: LUNCH BY INDIVIDUAL ARRANGEMENT FREE TIME APPOINTMENTS.

1500: APPT WITH SAUDI INDUSTRIAL DEVELOPMENT FUNDS FOR THOSE INTERESTED.

1730 - 1930: INDIVIDUAL BUSINESS APPTS.

1930: EVENING FREE, INDIVIDUAL DINNER ARRANGEMENTS.

WEDNESDAY JUNE 7:

0800: DEPART HOTEL IN RENTED CARS FOR FILLED TRIP TO AL KHARJ: SEE MODEL FARMS, IRRIGATION SYSTEM, WALL DRILLING.

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1330: ARRIVE BACK IN RIYADH: LUNCH BY INDIVIDUAL ARRANGEMENT.

1500 - 1600: CORPS OF ENGINEERS BRIEFING FOR THOSE INTERESTED.

1500 - 1930: FOLLOW-UP BUSINESS APPTS.

1930: EVENING FREE, INDIVIDUAL DINNER ARRANGEMENTS.

THURSDAY JUNE 8:

0800 - 1030: FOLLOW -UP BUSINESS APPTS.

1100: DEPART HOTEL IN USLO VEHICLES FOR AIRPORT.

1115: CHECK IN AT AIRPORT.

1215: DEPART RIYADH ON SV 705.

2. MISSION PROGRAMMING.

A. GOVERNMENT APPOINTMENTS: THESE GROUP MEETINGS ARE INTENDED TO INTRODUCE MEMBERS TO KEY OFFICIALS AND GIVE MEMBERS AN OVERVIEW ON GOVERNMENT POLICIES, PLANS AND PROCEDURES. VALUE OF THESE MEETINGS FREQUENTLY DEPENDS ON MEMBERS ABILITY TO ASK RIGHT QUESTIONS. MEMBERS WHO TAKE INITIATIVE AT END OF SESSION ARE FREQUENTLY ABLE TO MAKE INDIVIDUAL FOLLOW-UP APPTS

WITH SPECIFIC OFFICIALS.

BZ. FIELD TRIP: MAIN VALUE OF THIS OUTING IS TO GIVE MEMBERS FIRSTHAND KNOWLEDGE OF DIFFICULT WORKING AND LOGISTICAL CONDITIONS IN SAUDI ARABIA: CONDITIONS THAT FREQUENTLY INFLUENCE SUCCESS OF BUSINESS ACTIVITIES IN THE KINGDOM. TRIP WILL PROBABLY NOT INCLUDE ANY POSSIBILITY FOR DIRECT BUSINESS :9,5-:5 8,:3 ;8457-)6 -)) -7\$8 \*84. -43 )9:-53\$ 8, :8583 . STILL, BOTH PUBLIC AND PRIVATE SECTOR CONTACTED BY CONTROL OFFICER ON THIS SUBJECT FEEL SUCH A TRIP SHOULD PROVIDE PERCEPTIVE MEMBERS VALUABLE EXPERIENCE.

C. BUSINESS MEETINGS ARE BEING SCHEDULED IN ACCORDANCE  
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WITH REF A 8 WHICH WAS NOT ORIGINALLY RECEIVED AT USLO) AND OTHER GUIDANCE RECEIVED. DAA AND KORODY-COLYER WILL HAVE SCHEDULE TO SUIT THEIR SPECIFIC NEEDS. NATURE OF BUSINESS IN SAUDI ARABIA ALLOWS FAST CHANGES IN SCHEDULES TO MEET NEEDS OF MEMBERS: ALSO NOTE, THOUGH, THAT LOCAL BUSINESSMEN ARE SOMETIMES UNPREDICTABLE ABOUT KEEPING SCHEDULED APPOINTMENTS.

3. MISSION DIRECTOR SCHEDULE: IN ADDITION TO ATTENDING GROUPS APPTS AND FIELD TRIP ABOVE, USLO WILL ATTEMPT TO ARRANGE COURTESY CALLS ON MINISTER OF COMMERCE AND SECRETARY GENERAL OF RIYADH CHAMBER OF COMMERCE. GIFTS MAY BE APPROPRIATE FOR DEPUTY MINISTER, MINISTER, CHAMBER, (TOTAL FIVE).

4. PUBLICITY: ITEMS LISTED REF E INCLUDE PUBLICATIONS DISTRIBUTED IN RIYADH. SEVERAL PIECES HAVE ALREADY APPEARED IN PRINT.

5. BROCHURES AND CATALOGS: BROCHURES DELIVERED MAY 13. CATALOGS FROM LOCKWOOD GREEN HAVE STILL NOT ARRIVED.

6. CHAMBER OF COMMERCE: EVENTS HOSTED RECENTLY BY RIYADH C OF C FOR TMS HAVE NOT BEEN SATISFACTORY. IMPORTANT EXPERIENCED RIYADH BUSINESSMEN DO NOT APPEAR TO BE ACTIVE PARTICIPANTS IN EVENTS. THEREFORE, USLO WILL DISCUSS MISSION WITH CHAMBER SECRETARY GENERAL AND GET HIS ADVICE, BUT WILL NOT ASK CHAMBER TO ARRANGE RECEPTION.  
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## Message Attributes

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**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Disposition Comment:**  
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**Disposition Event:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014